

# EXHIBIT C

██████████ 8802 2018-11-05 21-33-16 11187-001

Page 7

1           coach less and give you the million. Because I'd like to  
2        stay around 1,500,000 to 1,700,000 overall at Stanford.

3 JOHN:      For 2 slots you're saying?

4 SINGER:     Correct, [05:00] correct.

5 JOHN:      Is it some other coach? How does that work for him?  
6           Does he -- is he screwing his colleague? Or (laughter) I  
7        don't know how that works. He gets the lion's share and  
8        someone else gets less?

9 SINGER:     No, so what happens is -- it's like... I'll give  
10       you an example. Like women's lacrosse is always looking  
11       for help. Women's fencing, looking for help. This --  
12       immediately they give us a spot, guaranteed spot, you --  
13       we pay the coach, we get it done, and the other spot so I  
14       can get 2. That's my goal.

15 JOHN:     OK.

16 SINGER:    But I'm going to -- but he wants to know where he  
17       stands. That's why I'm going to have that conversation  
18       with him in the next day or so.

19 JOHN:     Right.

20 SINGER:    At the same time --

21 JOHN:     (inaudible) helping (inaudible) --

22 SINGER:    -- I'm working on how --

23 JOHN:     -- three-quarters of a million this year,  
24       (inaudible) this year. Period. And that's it. And